

# Pioneering Development in the Gut Microbiome

(NASDAQ: RTTR)

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# Financial Snapshot: RTTR

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Stock	Intorn	natior	ግ ጥ
Stock			

Exchange	NASDAQ
Symbol	RTTR
Recent Price	\$2.10
52 Week Range	\$0.18 - \$4.00
Market Cap	\$11.3 Million
Com. Shares Outstanding	5.3 Million
50 Day Avg. Daily Vol.	108K Shares

\*As of August 29, 2018



# **Ritter Pharmaceuticals Overview** Microbiome Therapeutics Improving Human Health

- Developing novel therapeutics that modulate the gut microbiome to treat gastrointestinal diseases
- RP-G28, potentially the first FDA-approved drug for lactose intolerance (LI)

– Phase 3 pivotal study underway

- Robust intellectual property portfolio and NCE status
- Experienced executive leadership team and worldrenowned scientific advisors



Highlights		
Product	<ul> <li>RP-G28, potentially the first FDA-approved drug for lactose intolerance (LI)</li> </ul>	
Large, Growing & Unsatisfied Market	<ul> <li>\$2.5B over-the-counter (OTC) U.S. market</li> <li>40M U.S. sufferers with a target market of 9M moderate/severe individuals &amp; millions more suffering globally</li> </ul>	
Clinical and Regulatory Pathway	<ul> <li>Pivotal Phase 3 trial of RP-G28 initiated in Q2 2018</li> <li>Approx. 12 month study, data readout expect in 2H 2019</li> </ul>	
Several Other Anticipated Initiatives	<ul> <li>Product development of additional indications</li> <li>Commercialization strategy and reimbursement analysis</li> </ul>	
Expanding Executive Team	Seasoned late-stage clinical development and capital markets focus	
<b>Compelling Valuation</b>	<ul> <li>Phase 3 asset with proof of efficacy/safety in large underserved market</li> </ul>	



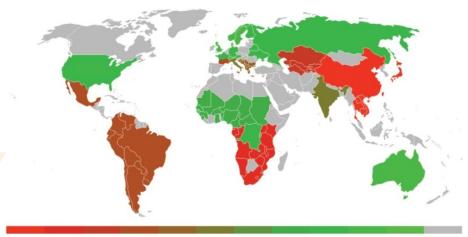
# Lactose Intolerance Market Summary Significant Market Opportunity

No prescription drug currently available for LI despite patient desire and need for a prescription treatment

## 40 million U.S. lactose intolerant population<sup>1</sup>

- 9 million are moderate/ severe patients
- >1 billion global lactose intolerant population<sup>1</sup>
  - 65 million in Europe
  - 90 million in Japan

### Global Penetration Rates of Lactose Intolerance<sup>2</sup>



91-100% 81-90% 71-80% 61-70% 51-60% 41-50% 31-40% 21-30% 11-20% 1-10% 0% no data

1. Objective Insights, "Market Research Analysis and Forecasts on Lactose Intolerance and RP-G28." June, 2012.

2. Bouwma A., Crawford D., Malladi S., Mirabito P., Oleksiak M., Osborn J., & Seawell P. (2010). Worldwide Distribution of Lactose Intolerance. Case Study.

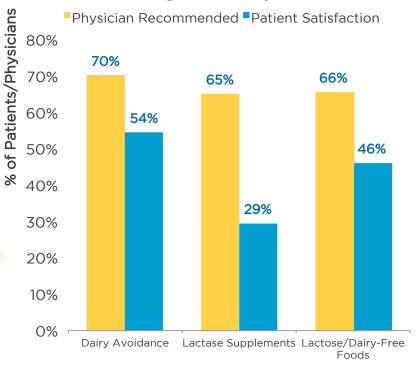


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# **Unsatisfactory Treatment Options** Significant \$ Spend on OTC Products

- 60% of patients seek a better solution
- Unsatisfactory treatment options<sup>2</sup>:
  - Challenging to avoid all dairy and "hidden" lactose can cause unexpected symptoms
  - Lactase supplements are unreliable and modestly effective
  - \$400/person current annual spend on LI management options<sup>3</sup>

### Patients Dissatisfied with Current Physician Recommended LI Management Options<sup>2</sup>



Internal Formula – Lactaid Purchase 3x Month x 12 Months.



<sup>1.</sup> Lactose Intolerance Market Analysis Report - 2012.

<sup>2.</sup> Objective Insights, "Market Research Analysis and Forecasts on Lactose Intolerance and RP-G28." June, 2012.

# Symptoms Driving Strong Consumer Demand

# • 82% experience symptoms weekly or more frequently

- >50% report symptoms moderately or severely impacts their daily activities<sup>1</sup>
- Long-term health concerns (such as osteoporosis, hypertension)
- 78% are interested in consuming dairy products without discomfort
  - >70% are "extremely interested" or "interested" in an FDA-approved treatment
  - GI physicians report seeing 29 LI patients/month
  - Physicians likely to recommend RP-G28 to 44% of their patients as a first management option



Mary Bordeaux Consulting, "Managed Markets Research, RP-G28, Treatment for Lactose Intolerance." March, 2012.



<sup>•</sup> Engage Health Inc., "Market Potential for an Rx and Nutritional Supplement Product for Lactose Intolerance in the US." June, 2008.

# **RP-G28** Novel Lactose Intolerance Treatment

### • Novel, non-digestible oligosaccharide

- Modulates the gut microbiome
- Designed to stimulate growth of lactose-metabolizing colonic bacteria

### • Single, 30-day course of treatment

- Early results suggest 1 course of treatment may provide long-lasting, durable relief
- Patients likely can be safely retreated (study planned)
- Provided in single dose packets as a powder to be mixed with water

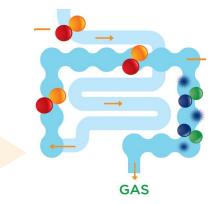
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# Mechanism of Action

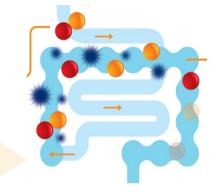
### Lactose Intolerance:

- Inadequate lactase activity in small intestine results in undigested lactose
- LI symptoms from undigested lactose are the result of:
  - Bacteria in gut ferments lactose that produces: abdominal pain, flatulence and cramping
  - Osmotically active lactose causes water retention in the gut: bloating and diarrhea



### • RP-G28 Promotes Colonic Adaptation:

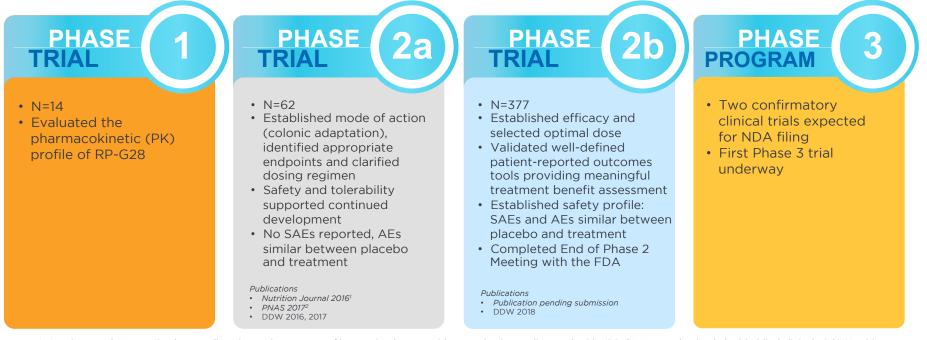
- Preferentially stimulates growth of lactose-metabolizing bacteria in the GI tract
  - Lactose-metabolizing bacteria compensate for the lack of endogenous lactase activity
  - Decrease proportion of gas-producing bacteria
- Lactose is broken down, reducing gas production and water retention, thus reducing gastric symptoms





# RP-G28 Development

- RP-G28 is one of the most advanced therapeutics in microbiome research & development
- Clinical development program in Phase 3
- Strong safety profile demonstrated

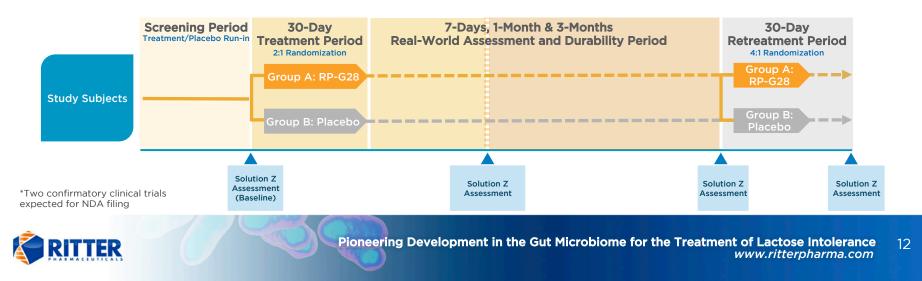


- 1. Savaiano et al.: "Improving lactose digestion and symptoms of lactose intolerance with a novel galacto-oligosaccharide (RP-G28): a randomized, double-blind clinical trial." Nutrition Journal, 2013. 12:160.
- 2. M. Azcarate-Peril et al.: "Impact of short-chain galactooligosaccharides on the gut microbiome of lactose-intolerant individuals." PNAS, 2017. 114 (3) E367-E375.



# Phase 3: Clinical Trial Protocol Design

- Double-blind, placebo-controlled, multi-center (approx. 28 sites): N=approx. 525
- Designed with input from an End of Phase 2 Meeting with the FDA<sup>\*</sup>
  - Well-defined patient population with improved screening criteria
  - Electronic data capture of patient's symptoms and dairy intake
  - Validated symptom assessment measures to capture appropriate clinical outcome endpoints
  - 90-Day study assessment period to allow for claims of durability of effect
- Primary endpoint: Mean change in LI symptom composite score 30-days post-treatment
  - Secondary endpoints will evaluate LI signs and symptoms and global assessment outcomes to evaluate and assess a patient's continued treatment benefit
  - Analysis of primary and secondary endpoints at various time points will assess treatment benefit and durability of treatment in addition to retreatment benefit



# **Endpoints:** Designed to Demonstrate Compelling Treatment Benefit

### **Patient Symptoms and Experiences**

#### Symptom Improvement

- Evaluation of patients' symptoms of lactose intolerance
- Captured by a validated lactose intolerance assessment tool

#### Dairy/Milk Intake

- Quantifying how much milk/ dairy patients consume
- Collected at-home via ePRO

#### **Global Impression**

- Assessment of overall patient experiences, signs and symptoms of treatment benefit
- Treatment satisfaction and relief from bothersome symptoms

### Time points of Analysis

#### **Treatment Benefit**

 Evaluation of treatment benefits collected in-clinic after a challenge as well as athome in "real world" assessments captured via ePRO

#### **Durability of Treatment**

#### • Evaluation of treatment benefit 30-days and 90days post-treatment

• Assess length of treatment benefit

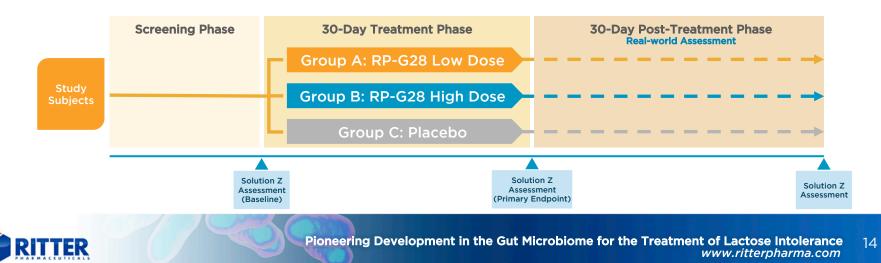
#### Retreatment

- Assessment of safety and efficacy of patients administered a second course of treatment
- Provides potential profile of patients that may experience therapeutic benefit from a retreatment



# Phase 2b: Clinical Trial Protocol Design

- Double-blind, placebo-controlled, multi-center, dose ranging study conducted at 15 U.S. clinical sites, n=377
- Inclusion/Exclusion
  - Minimum severity of LI assessed by blinded lactose challenge and lactase deficiency confirmed by standard hydrogen breath test
- Endpoints
  - Employed a patient-reported outcomes tool validated by outcomes experts
  - Primary endpoint: Proportion of subjects who report a clinically meaningful reduction in lactose intolerance symptoms, comprised of a composite score of reported GI symptoms (abdominal pain, cramping, bloating and gas)
  - Endpoints incorporated FDA's recommendations prior to un-blinding the data

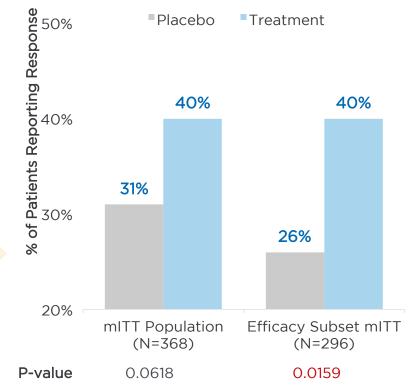


# **Phase 2b: Primary Endpoint Analysis** Lactose Intolerance Symptom Composite

### **Clinically Meaningful Benefit**

- Significant reduction of lactose intolerance symptoms after a 30-day course of treatment
- Primary endpoint met statistical significance in efficacy subset analysis<sup>2</sup>
  - A statistically significant difference from placebo was reported with both doses<sup>2</sup>: low dose: p=0.0434; high dose: p=0.0294
- 14-percentage point difference between RP-G28 & placebo, comparable with recently FDAapproved GI drugs that averaged 11percentage point difference<sup>3</sup>

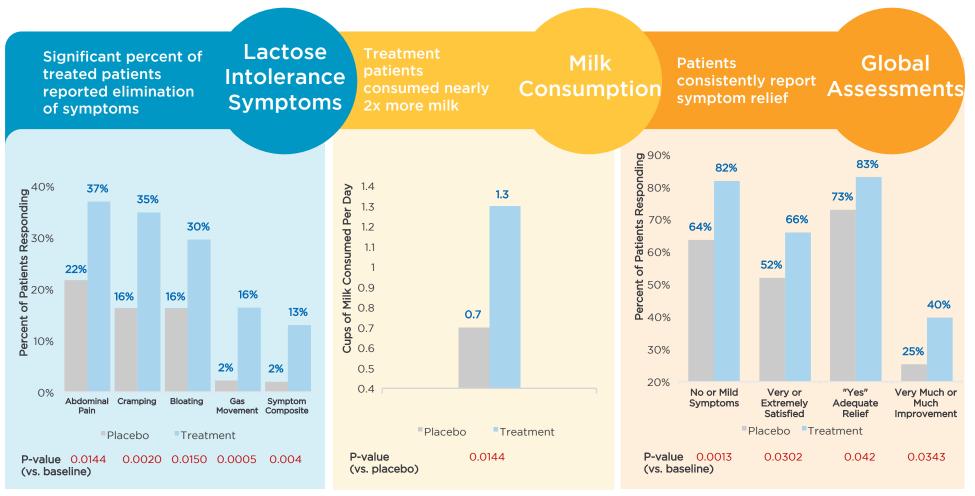
#### Proportion of Patients Reporting Meaningful Improvement in Lactose Intolerance Symptoms<sup>1,2</sup>



- 1. Primary endpoint defined as patients reporting a ≥4-point change in LI Symptom Composite Score post-treatment compared to baseline or a zero LI Symptom Composite Score post-treatment.
- 2. Efficacy Subset modified intent to treat (mITT) population excludes from analysis inconsistent data from one study center (mITT population represents full data set).
- 3. Comparable endpoint delta analysis includes Amitiza, Entyvio, Viberzi, Linzess.



# Phase 2b: Secondary Endpoints Compelling Treatment Outcomes<sup>1</sup>



1. Efficacy Subset PP, observed inconsistent data from one study center was excluded from analysis.



# Strong Intellectual Property 30 Issued Patents Worldwide

- Formulation: 11 issued patents US, AU, DE, ES, FR, GB, IT & NL
- Methods of Use: 13 issued patents US, AU, DE, ES, FR, GB, IT, NL & ZA
- Manufacturing Processes: 11 issued patents US, CH, CN, JP, KR, DE, FR, GB, IE, IT & NL
- NCE Market Exclusivity
  - From date of approval, 5 years in the United States and 10 years in Europe
- Additional Information
  - Most patents expiring in 2030, with a potential Patent Term Extension in the United States to 2035 and 2028 in Europe (SPC in Europe)
  - 25 pending patent applications in the United States and other key international markets

Formulation Patents: US9,579,340; US9,775,860; US9,808,481; US9,592,248; AU2017200343; DE602010036226.4; ES10746529; FR2400839; GB2400839; IT502016000104943; NL2400839 Method of Use Patents: US8,492,124; US9,370,532; US9,775,860; US8,486,668; US8,785,160; AU2017200343; DE602010036226.4; ES10746529; FR2400839; GB2400839; GB2400839; GB2480042; IT502016000104943; NL2400839; ZA2011/06066

Manufacturing Process Patents: US9,200,303; CH2462234; CN201080035013.2; JP6105680; KR10-1776164; DE60 2010 013 526.8; FR2462234; GB2462234; IE2462234; IT1395068; NL2462234 IP Counsel: Knobbe, Martens Olson & Bear LLP



# Leadership and Management

Andrew J. Ritter Co-founder and Chief Executive Officer	<ul> <li>15+ years of research in gastrointestinal diseases</li> <li>Founder of Ritter Pharmaceuticals. Former President of Ritter Natural Sciences, developed and marketed digestive healthcare products. Wharton MBA</li> </ul>	<ul> <li>Board of Directors</li> <li>Ira E. Ritter Chairman</li> <li>Matthew W. Foehr President &amp; COO, Ligand Pharmaceuticals</li> <li>Paul V. Maier</li> </ul>	
John W. Beck Chief Financial Officer	<ul> <li>25+ years of experience in finance, fundraising, and accounting in the pharmaceutical industry</li> <li>Former CFO of Ardea Biosciences (acquired by AstraZeneca in 2012); former CFO of Metabasis Therapeutics.</li> </ul>		
Robin Schmidt Director, Clinical Operations	<ul> <li>20+ years of clinical operations experience</li> <li>Extensive global Phase 1-4 clinical trial experience at inVentiv Health Clinical, Aastrom Biosciences, Metabasis and Pfizer</li> </ul>	<ul> <li>Former CFO, Sequenom, Inc.</li> <li>Michael D. Step Former Sr. VP Corporate Development, Santarus, Inc.</li> <li>Andrew J. Ritter</li> </ul>	
Jennifer Timmerman Senior Director, Regulatory Affairs	<ul> <li>13+ years of US and International regulatory strategy</li> <li>Most recent experience at Medpace, Kedrion Biopharma, Reckitt Benckiser</li> </ul>	<ul> <li>Co-founder and Chief Executiv Officer</li> <li>Noah J. Doyle Managing Director, Javelin Ventures</li> </ul>	
Ira E. Ritter Chairman, Co-Founder, Chief Strategic Officer	<ul> <li>40+ years serving on Executive Boards; Rockwood, Oak Media, RG Publishing</li> <li>President and Chairman of Rockwood, produced over 200 private label HBA products for major national retailers including GNC and K-Mart</li> </ul>	• William M. Merino, Ph.D. Former Sr. VP Worldwide Regulatory Affairs at Warner Lambert Pharmaceuticals	



# Medical Advisory Board



#### Dennis Savaiano, Ph.D.

Virginia C. Meredith Professor, Department of Nutrition Science, Purdue University

Considered one of the foremost experts on lactose intolerance in the world



#### William J. Sandborn, M.D.

Chief, Division of Gastroenterology and Director, University of California San Diego Inflammatory Bowel Disease Center



William Chey, M.D.

Director of the GI Physiology Laboratory, Michigan

Co-Director of the Michigan Bowel Control Program, Michigan Medicine



W. Allan Walker, M.D.

Director Nutrition at Harvard Medical School



Todd Klaenhammer, Ph.D.

Professor of Food Science, Microbiology & Genetics at North Carolina State University

National Academy of Science Member



#### Byron L. Cryer, M.D.

Professor of Digestive & Liver Diseases Associate Dean at the University of Texas Southwestern Medical Center at Dallas





# Thank You

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# Phase 2b: Microbiome Data

- Post-treatment (Day 31), a clear and significant increase in the relative abundance of:
  - Phylum Actinobacteria
  - Family Bifidobacteriaceae
  - Genus Bifidobacterium
- 78% of treatment patients compared to 52% of placebo patients increased Bifidobacteria (p=<.001)</li>
  - Sequencing data showed that 5 Bifidobacterium taxa were clearly increased by both low and high dose treatments of RP-G28
- Phase 2b findings are consistent with the Phase 2a microbiome clinical data

### Impact of RP-G28 on Bifidobacterium Species Pre (Day 0) and Post-treatment (Day 31)

**Relative abundance** 1 Bifidobacterium 0.1 0.01 0.001 DAY 0 **DAY 31** DAY 0 DAY 31 DAY 0 DAY 31 Placebo Treatment Treatment Low Dose High Dose

